



Coface Country Risk Conference 2010

Tuesday 29 June 2010, Shangri-La Hotel, Singapore

www.coface.com.sg

coface (SINGAPORE)

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International Enterprise (IE) Singapore is an agency under the Ministry of Trade and Industry spearheading the development of Singapore's external economy .

Our mission is to promote the overseas growth of Singapore-based enterprises and international trade. With a global network in over 30 locations and our 3C framework of assistance – Connections, Competency, Capital, we offer services to help enterprises export, develop business capabilities, find overseas partners and enter new markets. At the same time, we work to position Singapore as a base for foreign businesses to expand into the region in partnership with Singapore-based companies.

Please visit www.iesingapore.com for more information.



SPRING Singapore is the enterprise development agency for growing innovative companies and fostering a competitive SME sector.

We work with partners to help enterprises in financing, capabilities and management development, technology and innovation, and access to markets. As the national standards and accreditation body, SPRING also develops and promotes internationally-recognised standards and quality assurance to enhance competitiveness and facilitate trade.

Please visit www.spring.gov.sg for more information.



As the apex business chamber, the Singapore Business Federation (SBF) champions the interests of the business community in Singapore, in trade, investment and industrial relations.

Nationally, SBF acts as the bridge between the government and businesses in Singapore to create a conducive business environment. Internationally, SBF represents the business community in bilateral, regional and multilateral fora for the purpose of trade expansion and business networking.

Please visit www.sbf.org.sg for more information.



The Association of Corporate Treasurers (Singapore), or ACT(S) is a non-profit organization of individual memberships drawn from corporate treasuries and finance professionals involved in corporate treasury work.

Members are typically in corporate organizations on the buy-side of the marketplace. As Singapore increasingly becomes a treasury hub, memberships now include other professionals whose treasury activities cover a wide geographical spread. The success of ACT(S) is attributed to members' support in promoting the profession. An elected Executive Committee manages its operations and embarks on initiatives to further its objectives.

Please visit www.act.org.sg for more information.



Established in 1979, and belonging to a worldwide network of 114 French Chambers (UCCIFE) in 75 countries with over 25,000 companies, the French Chamber of Commerce in Singapore (FCCS) is one of the leading chambers in Asia.

Our Mission is to develop relations between our members and the Singaporean business community, and to encourage economic, commercial and investment relations between France and Singapore.

We represent a dynamic business platform of more than 350 member companies, offering an extensive range of business services and giving access to people and information.

Please visit www.fccsingapore.com for more information.



SACM was formed in 1980 with a primary mission of facilitating innovative credit practices to meet business challenges. We aim to promote development of credit management as a profession with high professional standards, also to provide members with a place to communicate with other credit professionals as well as to share credit management knowledge and current market information.

Being in the Credit Profession, besides having sound credit management knowledge, up to date market information is crucial in the professional day-to-day decision making. Today, SACM is the only Credit Management Association in Singapore.

Please visit www.sacm.com.sg for more information.

David CARBON, Head of Economic & Currency Research, DBS Bank

Carbon is Managing Director of Economic and Currency Research at DBS Bank in Singapore. He joined DBS in October 2005, bringing with him 14 years of research experience covering the economies and markets of Asia and the G10 from Singapore, Hongkong and London.

Carbon began his banking career in Asia in 1994 with JP Morgan and was a partner and market strategist at Pacific Asset Management. Between 1996 and 2000, he was a Singapore-based fixed income investment manager. In 2000, David joined WestLB A.G. to cover the economies of North Asia but was soon seconded to London to head WestLB's economic & currency research of the G10, for three years.

Prior to his career in investment banking, Carbon taught international trade and finance for two years at universities in China and conducted research on trade policy as a Fellow at the Korea Development Institute in Seoul.

Carbon, fluent in Mandarin, graduated Phi Beta Kappa from the University of Wisconsin and holds a Master of Philosophy in Economics from Yale University.

Jérôme CAZES, CEO, Coface

Jérôme Cazes is the CEO of Coface located in the company's worldwide headquarters in Paris.

Jérôme joined Coface in 1989 as General Secretary when it was relatively small and present in only one country (France) and ran only one business line (credit insurance). Since then, he has seen Coface grow to a truly global group present in 67 countries around the world, supporting 135,000 companies in their business-to-business relations through credit insurance, factoring and credit management services. He also oversaw significant milestones such as the launch of Coface's corporate financial ratings in 2009.

He began his career working as a civil servant within the Ministry of Finance and Ministry of Foreign Affairs in France for eight years. In 1989, he joined Coface, where he moved within the organization to become Group Managing Director in 1999. In 1992, Jérôme initiated CreditAlliance, a network of credit insurers and credit management service companies present in 100 countries including key emerging markets. He became CEO of Coface in 2004 and is an Executive Board member of Natixis, the sole shareholder of Coface.

Jérôme graduated from the National School for Statistics and Economic Administration (ENSAE) in 1979 and the National School of Administration (ENA) in 1981.

Dr Rajan GOVIL, International Consultant Economist, I.M.F.

Dr. Rajan Govil joined the IMF-Singapore Regional Training Center (STI) in July 2007 as an International Consultant Economist. Mr. Govil has worked with the International Monetary Fund (IMF) earlier from 2001-2006. He worked with the Middle East and Central Asia Department of the IMF in Washington, D.C. from 2004-2006 and at the STI in Singapore from 2001-2004. He was a Visiting Professor at the Indian Institute of Management Bangalore in India from July 2006 to July 2007. Before joining the IMF in 2001, Mr. Govil worked with HSBC for five years as an economist for Asia ex-Japan. He obtained his Ph. D. in Economics from Vanderbilt University, U.S.A. in 1996.

Tai HUI, Regional Head of Research, SE Asia, Standard Chartered Bank (Singapore)

Tai is the Regional Head of Research, South East Asia, of Standard Chartered's Global Research team. Based in Singapore, he is in charge of the research team in the region monitoring the financial and economic development of southeast Asian economies, which includes Singapore, Malaysia, Thailand, Indonesia and Vietnam. Tai regularly publishes research articles and advises clients on the latest economic development in the region, ASEAN integration as well as the economic relationship between northeast Asia and southeast Asia. Tai's articles also appear international and local newspapers, including the Asian Wall Street Journal, Straits Times in Singapore, the Nation and Bangkok Post in Thailand, and the Economic Times in India. He is also a regular guest with both local and international financial media, including Channel News Asia, BBC, CNBC and Bloomberg, delivering his view in both English and Chinese.

Prior to his current role, Tai spent six years as an economist with Standard Chartered Bank (Hong Kong) researching the Greater China economies, including the People's Republic of China, Hong Kong and Taiwan. This provides him with a comprehensive understanding of the Asia region.

Tai graduated from Queens' College, University of Cambridge, with a Master of Arts degree in Economics. In November 2007, and he received a Master in International and Public Affairs from the University of Hong Kong.

Luca SILIPO, Chief Economist Asia Pacific, Natixis

Luca Silipo, 39, is currently Chief Economist for Asia-Pacific at Natixis, based in Hong Kong. He began his career in 1998 as analyst and forex trader at JP Morgan Suisse.

In 1999, he became monetary economist at the research department of Bank of Italy in Roma. In 2001, he moved to Banca IMI, first as a senior economist in Milan and London, then as head of macroeconomic research in New York. In 2005, he became director economist of Ixis Corporate & Investment Bank.

Since 2007, he has been Head of Economics, Managing Director at the research department of Natixis.

Jean-Claude SPEITEL, Regional Managing Director, Coface

Jean-Claude is the Regional Managing Director at Coface Singapore.

He began his career with Coface in 1979 as the Regional Director at Coface in France, subsequently rising up to become Director in the Group International Department at Coface in France.

Jean-Claude has a total of over 30 years of experience with Coface and brings with him extensive knowledge of the international business scene in Germany, Switzerland, Europe, Portugal, Greece, the Middle East and most recently, Asia.

Currently based in Singapore, he sets the direction for Coface's businesses across the Asia Pacific region and has in-depth expertise of trade and credit services in the region.

Jean-Claude is also a founding member of Eurogate, a multilingual, on-line business information network. He is a member of numerous international organizations, including Febis, FCIB, and the European Chamber of Commerce, while also keeping in touch with the Singapore business community with memberships with the Singapore International Chamber of Commerce, Singapore Business Federation and the Singapore Association of Credit Management.

Yves ZLOTOWSKI, Chief Economist, Coface

Yves Zlotowski, has been the Chief Economist at Coface since 2007. Yves first joined Coface in 2001 as the senior economist on Emerging Asia and CIS with over 10 years of experience with organizations in Paris and Russia.

Yves began his career in 1991 as a consultant in Paris' Caisse des Dépôt et Consignations in the economic studies department. He went on to spend two years at the Financial Agency of the French Embassy in Russia (Moscow) as an economist on the country and CIS. In 1998, he moved back in France as a consultant at CERI (National Foundation for Political Sciences) and at CAP (French Ministry of Foreign Affairs) for a few years. Before joining Coface, he was an economist with the country risk department at Crédit Agricole Indosuez (Paris), where he specialized in analysis and risk assessment on emerging Europe.

Yves has authored a lengthy number of publications in Academic and General Reviews, participated in media interviews and has been published in several books. He contributes to regular conferences in both French and English and has participated in missions around the world.

Yves holds a PhD in Economics from the University of Paris in 1997, a Master in International Relations and another Master in Monetary and Banking Economics from the Pantheon Sorbonne. He has been a lecturer in International Economics at University of Paris Dauphine since 2003.

Mr Zlotowski speaks fluent French, English and Russian.

We would like to thank you the Minister for Trade and Industry in Singapore, The Moderator and the Panelists for their participation in the Country Risk Conference, Singapore 2010:

Guest of Honour:

Lim Hng Kiang, Minister for Trade and Industry, Singapore

Moderator:

Melvin Yong, Executive Editor of Channel NewsAsia

Panelists:

Tan Kah Chye, Global Head of Trade Finance, Standard Chartered Bank

Damian Glendinning, Global Treasurer, Lenovo

Stephen Curtis, Regional Chief Financial Officer - Asia Pacific, SDV

Rajiv Biswas, Director, South-East Asia, Economist Corporate Network

Francis Wong, Deputy Group CEO, Swiber Group

Bernard Sauvage Senior Underwriter Asia Political and Special Risks, Coface